

Non-Gaming and Non-Sports Wagering Vendors

A non-gaming and non-sports wagering vendor is any person who provides non-gaming and/or non-sports wagering related goods and services to one or more gaming facilities (casinos); licensed sports wagering entities; or sports wagering entity applicants in Maryland.

A Maryland non-gaming and non-sports wagering vendor:

- a. Includes suppliers of food, alcoholic beverages, or non-alcoholic beverages; refuse handlers; vending machine providers and service personnel; janitorial and maintenance companies; marketing and advertising companies; tenant businesses or franchises located within casinos if such goods and services are not gaming or sports wagering related; providers of transportation services if such services are not gaming or sports wagering related; persons involved in the construction of a casino or sports wagering facility; lessors of real property or goods; payroll services and other employer-related services; employee recruiting services; or
- b. Is a person whose services the Commission determines must be Registered or Certified; and
- c. Is prohibited from providing or attempting to provide any gaming related goods, services or supplies or any sports wagering related goods, services or supplies unless licensed by the Commission as a Gaming Manufacturer, Gaming Contractor or Sports Wagering Contractor.

Companies seeking authorization to conduct sports wagering related business in Maryland with regulated gaming and regulated sports wagering entities (casinos and sports wagering operations) must submit a written request that includes detailed information relating to the goods and services the company intends to provide. The company must submit a [Gaming-Related and Sports Wagering-Related Determinations form](#).

Notice: The process for wire transfers of application and licensing fees has recently changed. All wire transfers must now be submitted to [Wells Fargo Bank, N.A.](#) and may no longer be sent to Bank of America, N.A. To see where to send payments, click this link: [Important Payment Information](#)

Vendors providing Security personnel:

Any vendor applicant seeking authorization to provide Security personnel to work within, or on the premises of a Maryland casino; Maryland casino license applicant; Maryland Sports Wagering Facility; or Maryland Sports Wagering Facility applicant **must** submit a Certified Vendor application and be approved by the Commission.

Vendor REGISTRATION or CERTIFICATION:

Unless the Commission directs otherwise, a vendor that provides, or anticipates providing non-gaming related goods and services within a calendar year with a combined total value:

1. of less than \$19,999 is **exempt** from submitting an application to the Commission;
2. from \$20,000 to \$299,999 to a single casino or casino license applicant is required to be **Registered** by the Commission;
3. from \$20,000 to \$599,999 to multiple casinos or casino license applicants is required to be **Registered** by the Commission (unless at or above \$300,000 to a single casino or casino license applicant, in which case the Vendor must be **Certified** by the Commission);
4. at or above \$300,000 to a single casino or casino license applicant is required to be **Certified** by the Commission; or

5. at or above \$600,000 to multiple casinos or casino license applicants is required to be Certified by the Commission.

Important application information:

1. Non-gaming and non-sports wagering vendor applicants MUST register with the Maryland State Department of Assessments and Taxation (“Maryland SDAT”) prior to submitting an application to the Commission. Vendors must maintain compliance with Maryland SDAT regulations throughout the term of their approval. For more information, visit <https://egov.maryland.gov/BusinessExpress/>
2. Non-gaming and non-sports wagering vendor applications are submitted electronically. Reference the [Vendor Applicant Reference Guide](#) for step-by-step guidance on accessing the online vendor applications.
3. All vendor applicants seeking authorization from the Commission to provide non-gaming goods or services MUST be sponsored by a Maryland casino; Maryland casino license applicant; Maryland Sports Wagering Facility; or Maryland Sports Wagering Facility applicant. Vendors who have been selected to provide non-gaming and non-sports wagering goods or services will be given access to the electronic vendor application system.

Hollywood Casino Perryville:

Ms. Jennifer O’Keefe jokeefe@hollywoodpv.com 410-378-1132

Ocean Downs Casino:

Mr. Brian Reinhart brian.reinhart@oceandowns.com 410-641-0600 Ext. 3195

Maryland Live! Casino:

Procurement Office – MDLiveVendors@livech.com or 410-782-3346, 443-445-2413

Rocky Gap Casino Resort:

Procurement Office – Ms. Melody Hopper Melody.Hopper@goldenent.com 301-784-8411

Horseshoe Casino Baltimore:

Ms. Shakira Garcia sgarcia3@harrahs.com 443-931-4116

MGM National Harbor:

Procurement Office MNHOPSDIVERSITY@mgmnationalharbor.com 301-971-6962

Questions or concerns may be emailed to the Vendor Coordination Team at NonGaming.Vendors@maryland.gov.