

## NEWS

### **EAST BALTIMORE CELEBRATES THE GRADUATES OF THE TURNER SCHOOL OF CONSTRUCTION MANAGEMENT**

*Program promotes M/WBEs and expand the opportunities available to  
growing businesses*

**Baltimore, MD; June 1, 2012** — Turner Construction Company's Maryland office, together with East Baltimore Development, Inc.(EBDI), MEDCO, and the Forest City – New East Baltimore Partnership, graduated 23 individuals representing 19 minority and woman-owned businesses in honor of their successful completion of the Turner School of Construction Management Program.

The graduation ceremony was held the evening of May 30<sup>th</sup> at the offices of East Baltimore Development, Inc. Barnett A. Carroll, Jr., President of Aegis Mechanical Corporation, spoke on behalf of the graduating class, and emphasized the value of having completed the program. “To have the knowledge imparted by a seemingly endless parade of seasoned professionals from all levels of an organization as large and complex as is Turner was very empowering. How often do you get the opportunity to have a company open up and show you who they really are?”

The Turner School of Construction Management Program (TSCM), in its 43<sup>rd</sup> year, is a program specifically designed for small, minority, and woman-owned businesses (M/WBEs). The free, eight week Construction Management Program is geared to provide these small and emerging contractors with the tools necessary to pursue work in both the private and public sectors. With 15 of the 19 businesses represented in the class from East Baltimore and/or Baltimore City, Turner and EBDI successfully had



the class represent those East Baltimore and Baltimore City businesses that were in the project area footprint..

Participants learn the essentials of managing a business, including how to develop a business plan, estimate and bid a larger job, obtain bonding, enforce safety principles and establish and manage credit, in order to become better equipped to compete for progressively larger contracts.

“A means to assist in small business growth is being able to establish long lasting business relationships, especially since relationships are vital in whatever business environment a person has entered,” said Jacqueline Boone, class speaker and President, Boonerang Consulting. “The Turner Construction and EBDI relationship is a great example of how businesses work in cooperation with one another. The relationship between Turner and EBDI is representative of Turner’s Core Values: Teamwork, Integrity and Commitment.”

Individuals enrolled in the program gain insight and meaningful tools that help them target their business for quality and growth and develop new, strategic business relationships. In fact, five firms, Boonerang Consulting, Aegis Mechanical Corp., Shantech Electric, Inc., Plexus Communications Group and Tikneik Unlimited have already been selected and/or awarded contracts to work on two Turner projects in East Baltimore, MEDCO-DHMH Public Laboratory Project and the P-1 Structural Parking Garage project. Furthermore, a Turner School of Construction Management alumnus, Andra Cain – President of Cain Contracting Inc., has an association agreement in place on both of the East Baltimore projects to work in a leadership capacity along with both Turner, RAM Contracting Services and Essex Construction. Upon successful completion of the



Turner School of Construction Management Program, students have access to several web-based courses through Turner University.

“Turner believes that minority and women business development is vitally important to the long-term success of the construction industry,” said Scott Bulera, General Manager of Turner Construction’s Maryland office. “We strongly support the increased representation of M/WBEs in Baltimore and in the industry, and set annual goals for partnering with these enterprises in preconstruction, subcontracting, and prime contracting roles — in joint venture and association relationships, and for procuring goods and services.”

Special guests of the evening included Asst. Secretary Michael Gaines of the MD Department of General Services; Wayne Frazier, President, Maryland Washington Minority Contractors’ Association; Hilton Smith, Senior Vice President of Community Affairs, Turner Construction Company; Tom Reilly, Senior Vice President, Turner Construction Company; John Lecker, Senior Vice President, Forest City; Joshua Neiman, Asst. Director for Development, Maryland Economic Development Corporation; and Andra Cain, President, Cain Contracting Inc.

***CAPTION:***

Front Row, left to right: Tammy Lunn/D&T Welding Contractor, LLC; Jacqueline Boone/Boonerang Consulting LLC; Trudy McNair/New View Const., LLC; Umi Owens/ElectroStat Electrical Contractors, LLC; Tracie Baugh/Turner Construction; Donna Venerable-Davis/D&L Foreclosure Cleanup, LLC; Cristina Vena/Plexus Communications Group.

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Middle Row, left to right: Hilton O. Smith/Turner Construction; Coretta Bennett/Turner Construction; Shantel Mason/Shantech Electric, Inc.; Johnny Coleman/Star Touch; Marie Mouzon/Mouzon's Kingdom Cleaning, LLC; Maurice Clark/Independent; Cornelius Brown/Xavier Flooring-Painting Services, LLC; June Holmes/JET Construction, LLC; Mia Rogers/Tikneik Unlimited, LLC; Thomas Lewis, Jr./JTL Contracting Group; Michael Davis/ D&L Foreclosure Cleanup, LLC; Bart Butler/M Squared Construction Group; Dana Rampulla/Turner Construction; Scott Bulera/Turner Construction.

Back Row, left to right: Dexter Hendricks/Turner Construction; Barnett Carroll, Jr./Aegis Mechanical Corporation; Michael Mouzon/Mouzon's Kingdom Cleaning, LLC; Michael Gaines/ MD Department of General Services; David Lunn, Jr./ D&T Welding Contractor, LLC; Wayne Frazier/ Maryland Washington Minority Contractors' Association; Perry Savoy/Peristyle, LLC; Tom Reilly/Turner Construction; John Lecker/Forest City-NEBP.

Not pictured: Pearnell Wilson/Milan Grace, LLC; Kevin Seymore/Seymore Welding and Mechanical, Inc.; John Hargrave/JandK Finishes Company; Eric Gilliam/G&W Trucking Corporation.

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## **About the Turner School of Construction Management**

The Turner School of Construction Management is the oldest community outreach program in Turner's history. It was initiated in 1969; one year after our Affirmative Action Department was created. Today, the program is offered in more than 40 Turner business units. During 2011 alone, 35

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programs were held, from which more than 1,200 small and emerging entrepreneurs graduated adding to the 32,000 graduates since 1969. Turner's commitment to the program is not limited to a just a few individuals within the company. More than 1,000 Turner employees representing every department and office have served as volunteers to teach courses in the Turner School of Construction Management program. Through the classroom experience, Turner forges and maximizes potential business relationships with program participants. Major clients of Turner have vehemently participated in the support of the overall success of our nationally recognized program.

The Turner School of Construction Management has been crucial in helping Turner achieve success in awarding over 38,200 contracts with a value of \$13.2 billion to minority- and women-owned business enterprises since 1998. In addition, 2011 marked the seventh consecutive year that Turner has awarded more than one billion dollars of contracts to M/WBE firms.

## **About Turner**

Turner is the leading general builder in the U.S., ranking first or second in the major segments of the building construction field. During 2011, Turner completed over \$8 billion of construction. Turner is the only builder offering clients a nationwide network of offices across the U.S. Founded in 1902, Turner Construction Company has been constantly touted as one of the world's leading international construction service providers. For more information, visit Turner's website at [www.turnerconstruction.com](http://www.turnerconstruction.com).